Biomatik
Tel: (519) 489-7195, (800) 836-8089
Fax: (519) 231-0140, (877) 221-3515
Email: info@biomatik.com
https://www.biomatik.com

Partnering with Biomatik: A Global Leader in Life Science Solutions

1. Company Overview & Strategic Vision

Founded in 2002, Biomatik provides a comprehensive range of integrated products and custom services designed for life science research and drug discovery. We are a trusted partner to the global scientific community, defined by our commitment to quality, affordability, and personalized support. Our approach is built on delivering high quality integrated products without the premium price tag.



The Biomatik Advantage

- **Proven Global Experience:**
  Proudly served over 20,000 unique researchers worldwide since 2002.

- **Custom Production Output:**
  Delivered 72,000+ custom products, including genes, peptides, proteins, and antibodies.

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- **Extensive Ready-to-Ship Catalog:**
  A broad selection of ELISA kits, antibodies, proteins, and biochemicals.

- **Scientific & Customer Trust:**
  Validated by over 6,000 peer-reviewed citations and hundreds of 5-star Google reviews.

- **Deep Technical Partnership:**
  We collaborate at both the R&D and production levels to provide tailored solutions.

- **Global Reach, Local Support:**
  Providing personalized customer support with a network of 35+ global distributors.

Our goal is to provide high-quality research tools and customized solutions to accelerate critical discovery research at affordable prices.

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2. Core Product Catalog

Distributors gain access to a carefully curated catalog of over 75,000 products designed for life science research and drug discovery.

ELISA Kits (31,000+)

- **High Sensitivity:** Kits offer sensitivity in the picogram range.
- **Species Diversity:** Validated for Human, Mouse, Rat, and many other species.
- **Quality Assurance:** Batch-tested for reproducibility.

Antibodies & Proteins (44,000+)

- **Scientifically Validated Tools:** Access a robust selection of recombinant proteins and a broad catalog of antibodies, each rigorously batch-tested to ensure high sensitivity and reproducible results.
- **Application-Specific Optimization:** Optimized for critical research applications, including WB, IHC, and Flow Cytometry, ensuring seamless integration into diverse lab protocols.
- **Verified Consistency & Documentation:** Backed by clear QC documentation and Certificates of Analysis, providing the batch-to-batch consistency for reproducible research.
- **Scalable Inventory Management:** Large inventory designed to support high-throughput workflows and large-scale purchasing without supply chain disruption.
- **Market-Proven Reliability:** Trusted by over 20,000 researchers, our proteins and antibodies are cited in top-tier journals like *Nature* and *Science*, proving their global reliability.

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Biochemicals (200+)

- Commonly used reagents and enzymes for day-to-day molecular biology routines.
- Highly competitive prices with fast lead time.

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3. Custom Service Capabilities

Our custom services are built for researchers who require precision and transparency. We have successfully delivered over **72,000 custom projects** since our inception.

- **Gene Synthesis:** 100% sequence accuracy guaranteed. Competitive pricing.
- **Peptide Synthesis:** High success rates for long, hydrophobic, and modified peptides.
- **Protein Production:** Expertise and Scalable Capacity in E. coli and Mammalian systems.
- **Antibody Production:** Comprehensive solutions for polyclonal/monoclonal development.
- **Antibody Sequencing:** Professional de novo monoclonal antibody sequencing.

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4. Why Distributors Choose Biomatik

We understand that your reputation depends on the quality of your suppliers. Biomatik is engineered to make your operations seamless.

Operational Excellence

- **24-Hour Quoting:** We offer fast, transparent quotes with no hidden fees, enabling you to respond to your clients promptly.
- **Expert Technical Support:** Our dedicated scientific support team provides fast, reliable technical guidance and troubleshooting, helping your clients move science forward together.
- Global Shipping: Reliable logistics ensure reagents arrive when and where they are needed.
- A Legacy of Trust: Our 20+ year history ensures you are partnering with a leader with a verified record of success.

Risk Management

- **Service Guarantees:** We offer risk-free guarantees (such as "No Product, No Charge") on many custom projects, significantly lowering the barrier for client conversion.
- **Consistent QC:** Every project and product is backed by a Certificate of Analysis (CoA) and rigorous quality control reports.

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5. Corporate Values & Social Impact

Aligning with Biomatik means partnering with a company that values integrity and community progress.

- **Integrity & Transparency:** Doing the right thing consistently, transparently, and respectfully.
- **Social Responsibility:** We support the scientific community through donations to healthcare research and our community.
- **Focus on Innovation:** Our team supports scientists tackling global challenges, from cancer research to vaccine development.

6. Contact & Next Steps

We are currently expanding our global distributor network and looking for partners who share our commitment to scientific excellence.

- **Website:** www.biomatik.com
- **General Inquiries:** info@biomatik.com
- **Distributor Support:** bd@biomatik.com